

Are you seeking strategies to drive your business growth forward? Or are you keen to invest in the booming agri-biological industry?

We have got you covered!! We are Sathguru, a global consulting organization with 38 years of experience in catalyzing success for its clients in the life-sciences sector. We offer business advisory and solutions across various industries - Agri Business, Food & Nutrition, Biotech, Pharmaceuticals, Healthcare & Animal Health

## What we can offer to the biological industry?



### Business Advisory

- Business Ideation & Conceptualization
- Market Entry & Access
- Business Plan
- Growth Strategy
- Diversification & Revitalization
- Competitive Assessment
- Exit Strategy



### Innovation Advisory

- Technology Assessment
- Scouting
- Licensing and Transaction Advisory
- Strategic Advisory
- Technology & Innovation led Development
- Venture Handholding
- IP Strategy and Valuation



### Regulatory Advisory

- Advisory on FDI & Corporate Regulations
- Policy & Regulatory Framework Compliance
- IP Audits



### Digital Transformation

- Digital Solutions
- Traceability across operations
- Integration of ICT in value chain
- Data Analytics and visualization



### Due Diligence

- Techno-Commercial & Financial
- Innovation Policy
- Intellectual Property
- ESGH



### Investment Banking

- Capital Raise - Venture Capital, Private Equity, Structured Debt
- M&A Advisory - Private Company Sales, Corporate
- Disposals, Acquisitions
- Other Advisory - Valuations, Corporate Restructuring

## What sets us apart

We have depth of geographical and industrial perspective coupled with practical knowledge of technology access, licensing and commercialization. Through our varied experience in the biological industry, we understand the execution challenges that the businesses face and can recommend ways to drive business sustainability.



Providing regulatory framework in India for US-based firm developing Biologicals & coated fertilizer



Technical and Commercial Valuation for Novel Bio solutions



Technical Analysis of biologics companies and opportunity assessment of Indian biologics and other biologics segments



Diversification and market expansion: Agro-chemicals to Biologicals

## Glimpse of our past engagements

